ATCORE CASE STUDY

COLOCATION SERVICE ASSESSMENT

Atcore is a travel technology business with a presence in both the UK and Germany as well as other European markets. The company's reservation and e-commerce platforms allow tour operators to operate more efficiently and its modular solutions brings together huge and complex data sets – delivering market leading speed, accuracy and breadth of search results.

As the market leader, Atcore is the only player to have consistently delivered the scale and speed required by sector. In order to support this, Keysource has historically provided a variety of technical and professional services to Atcore both within its in-house and co-located datacentre environments, providing a trusted pair of hands to support not only their existing facilities but also their business decision making and strategy in relation to future deployments and infrastructure.

Keysource was appointed by Atcore to support their development in the German market with a remit to help them find the best partner to provide a highly secure and available service. This included identifying service providers that would meet their current and future requirements for resilience and connectivity along with high levels of customer service.

KEYSOURCE

QUOTE

"Keysource's role in this project from the initial brief to helping us understand the requirements through tendering, site selection and onsite appraisal was invaluable. It ensured that we achieved a clear view on which solution was best both in terms of value for money and aligned with both our current and future requirements."

Geoff Gomez, Cloud and Infrastructure Services Director, Atcore.

"We have a good knowledge of the key providers across Europe and are able to help our clients find the perfect fit. This enables them to save time and money and find a partner that best meets their current and future needs."

Stephen Lorimer, Group Technical Director Keysource

The project included:

- Identification of Primary and Disaster Recovery facilities, infrastructure, and connectivity requirements to support their German data centre requirement to enable their private cloud offering.
- Review and selection of potential suppliers for tendering.
- Production of tendering documentation and management of the bid process.
- Technical and commercial review of responses, including shortlisting of suppliers.
- Facility, technical and operational site assessment